



PT. COVANOVA MARINE SERVICES

PORT OPERATOR / PORT BUSINESS ENTITIES

PT. COVANOVA ABADI SHIPING

SHIPPING AGENCIES



COMPANY PROFILE

ONE STOP SERVICES

Port Operator - STS Provider - Shipping Agencies - Stevedoring - Bunkering
Other Marine Service Provider



Ship-to-Ship Transfer - Floating Storage - Crew Change - Docking/Undocking Ship Repair

Lay Up: Oil Rig & Various Vessel - Chartering Agent - Ship-to-Ship Provider - Customs Brokering

Ship Husbandry - Ship Chandler - Customized Solution

www.covanova.co.id

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OPERATION OFFICE:

Komplek Ruko Cluster Melati Residence Blok B No. 1A
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"First of all, thank you for the time you have been being given to us (The executive and staff of PT. COVANOVA MARINE SERVICES) to introduce our company".

INTRODUCTION

PT. COVANOVA MARINE SERVICES as an "A" Class and experienced National Port Operator, Shipping Agencies, Stevedoring, etc is a well-established and prominent national shipping company, that takes care of all marine services. We guarantee fast and dependable service to all our customers. In our endeavours for perfection, we emphasize quality factors such as craftsmanship, efficiency, and social working conditions within an ecologically safe atmosphere.

With the head office at Batam, Riau Archipelago Province - Indonesia, right to the Malacca Strait, one of the busiest seaways in the world, and our branch office at Tanjung Balai Karimun and Nipah Island (NTAA/NITA)/Sambu Island, Riau Archipelago –Indonesia, straight ahead Malacca Strait, 30 minutes from Singapore, within the IMS (Indonesia, Malaysia, and Singapore) Growth Triangle.

Office:

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Kota Batam – Kepulauan Riau, Indonesia

Branch Office:

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Branch Office:

Pulau Nipah / Sambu (NTAA & NITA)

Kampung Jawa RT. 002 RW. 002 Kel. Sekana Raya Kec. Belakang Padang

Kota Batam - Provinsi Kepulauan Riau - Indonesia

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ABOUT US

We handle all types of various vessels, accessibility to related parties, and government offices for the necessary permits and operational arrangements. We understand the legal and regulatory import/export complexities and offer value-added customs-related services to move your shipments through customs quickly and smoothly. The convenience of the customers is taken care of by finalizing proper documents, procedures, etc; and to avoid the client from complex administrative procedures.

The rapid implementation of process work service is in accordance with the wishes of the client. Our company provides twenty-four hours a day, seven days a week, and 365 days a year – including weekends and public holidays; it's easier for you to control the motion of the ship course which can minimize operational costs.

In accordance with the vision and mission and commitment of the personnel who are supported by experience in the field of maritime, shipping maritime background expertise, and high dedication.

PT. COVANOVA MARINE SERVICES always tries to meet global quality standard services.



VISION & MISSION

VISION

“Being a world-class national shipping company that always provides the best services that match global standards of quality”.

MISSION

1. Forwarding the friendly service, timely, correct amount, cooperative, and quality assured.
2. Creating and maintaining a mutually beneficial business relationship that is based on trust, respect, and business ethics dignity.
3. Provide value-added services, based on a determination to generate customer satisfaction.
4. Complete every job on time and perform our duties efficiently.
5. Ensure a good working environment in compliance with occupational safety and health.





PRODUCT/SERVICES

Our company can provide or mediate a full range of services and we have experience in handling all types of ship and an extensive range of commodities besides container traffics, including petroleum products, grains, ore, tin, coal, steels, fertilizers, refrigerated cargoes, project shipments. We are in a position to provide or mediate the following services:

- **Port Operator** : Ship-to-Ship Transfer
Floating Storage
Bunkering / STS LNG Bunkering
Waiting Order, Floating Repair, Tank Cleaning
- **Shipping Agency :**
 - *Customs* : Import/Export Documentation
Domestic Documentation
Temporary Import Document
Temporary Export Document
Ship to Ship Permit
 - *Immigration* : Dahsuskim Permit
Visa Arrangement
 - *Quarantine* : Fumigation
Pest Control and De-ratting Service
Published Health Book
De-ratting Exemption Certificate
 - *Port Master* : In-Out Ship Clearance
Published Launching and Shifting Permit /
Sea Trial
Published Ship and Crew Document
- **Stevedoring**
- **Forwarding**
- **Protecting Agent**
- **Back-to-Back Charters**
- **Crew Excursions, Changes, and Repatriation**
 - Qualified seafarers, Officers, and ratings
 - Experienced crew for Tug Boats, Supply Vessels, Crew Boat, Tanker, Bulk, Container, Reefer, General Cargo, and Ro-Ro or Passenger Vessels.
 - Short notice availabilities
 - Recycling our own, ex-crew to the same Owners or Managers
 - Medical check-up, Entry Visa, Ticket Booking, Insurance
 - Special agreement with Harbour Master Office
 - Transportation and crew changes
- **Bunker Supply and Provisions**
- **Ship's Provision Supply**
- **Garbage Removal**



PRODUCT/SERVICES

Here is the list of our comprehensive services:

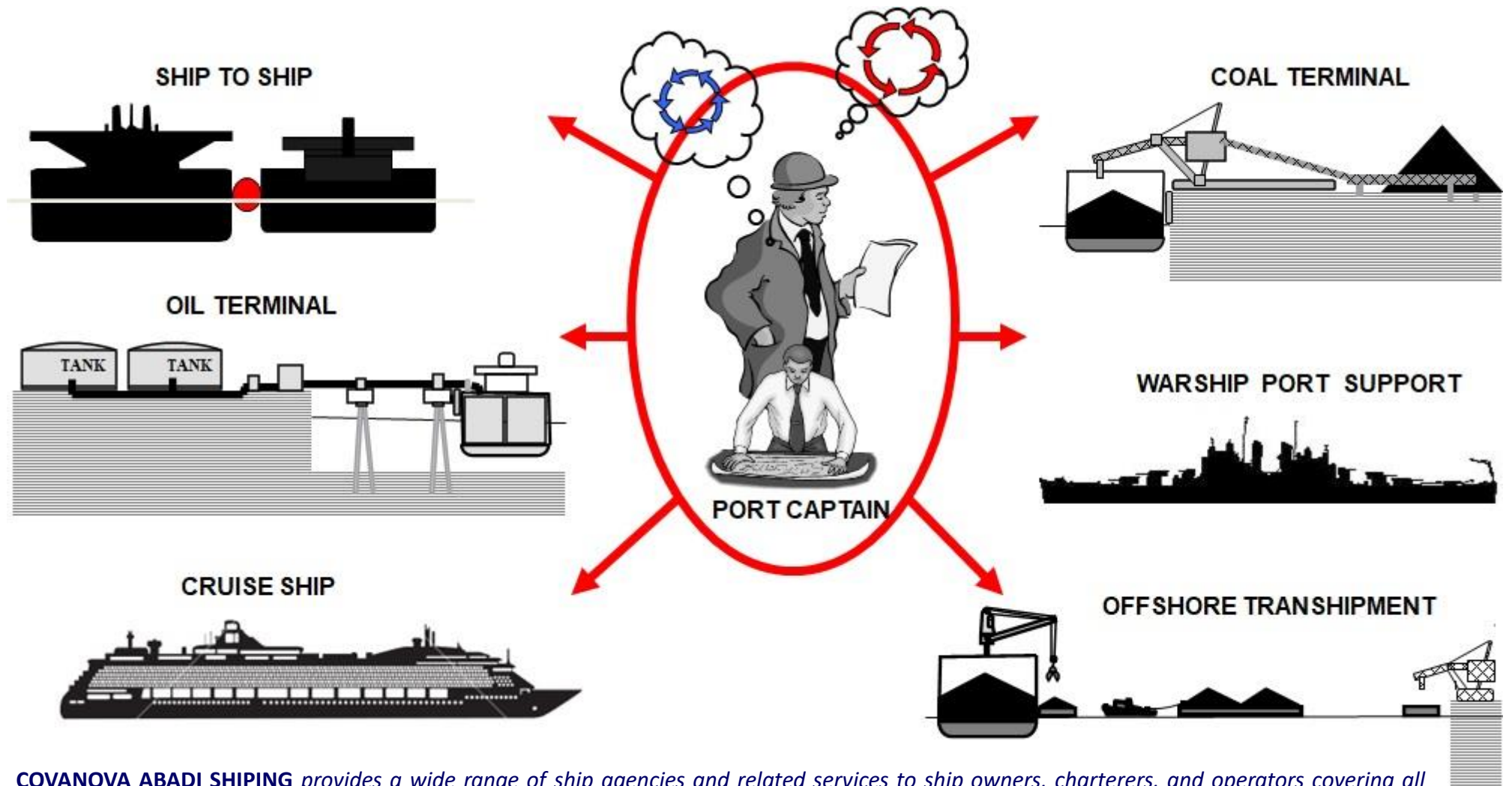
- **Port Operator Services (Port Business Entity)**
- **Port Agent**
- **Protecting Agent**
- **Ship-to-Ship Transfer**
- **Floating Storage Unit (FSU)**
- **Blending**
- **Crew Change & Repatriation**
- **Vessel Lay Up / Oil Rig & Various Vessel (Hot, Warm & Cold)**
- **Emergency Call**
- **Waiting Order**
- **Docking/Undocking / Ship Repair / Superintendent Supervision**
- **Floating Repair & Engine Services**
- **Underwater Survey**
- **Tank Cleaning**
- **Desludging, De-Sloping and Gas Purging**
- **Garbage Disposal**
- **Passengers / Cruise Ship / Yatch**
- **Chartering and Shipbrokers**
- **Ship Husbandry Services**
- **Bunkering Service**
- **Stevedoring / Cargodoring**
- **Freight Forwarding**
- **Customs Brokering:**
 - Customs Documentation – Import & Export
 - Customs Clearance & Handling
 - Examination of Shipment
 - Handling of Stuffing and de-stuffing cargo at ports
 - ICD's and Customers warehouse
 - Pre-Arrival Processing & Monitoring
 - Duty Refunds
 - Drawback Claims
 - Commodity Opinions & Rulings
 - Import Permit Processing
 - Customs Consulting

- Ship Husbandry Service
- Customized Solutions
- Project Cargo Management and Handling





Services → Port Agency

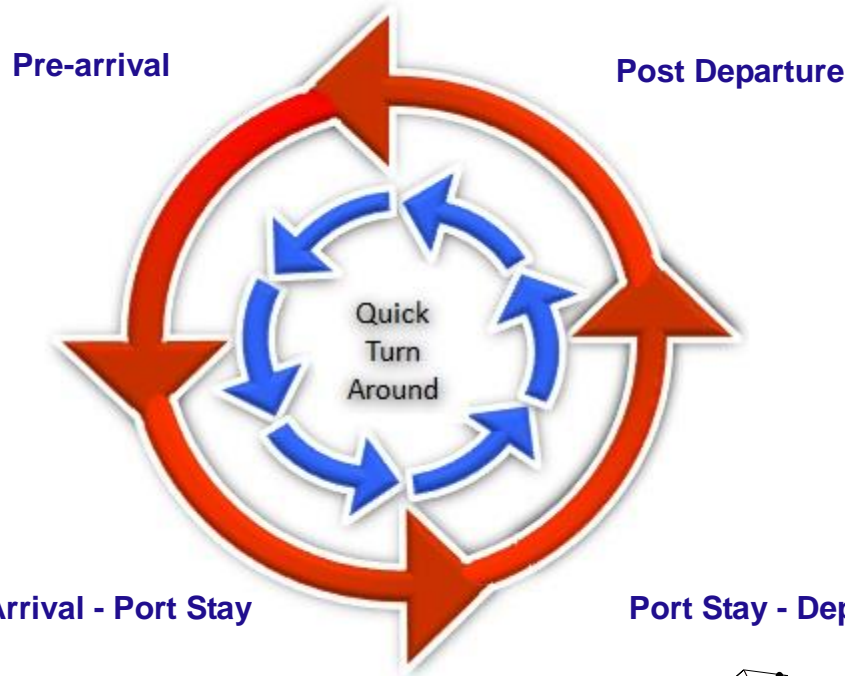


COVANOVA ABADI SHIPING provides a wide range of ship agencies and related services to ship owners, charterers, and operators covering all aspects of vessel operations, crew related matters and cargo handling.



Port Agency Service Process & Principles

(Example for bulk carrier)



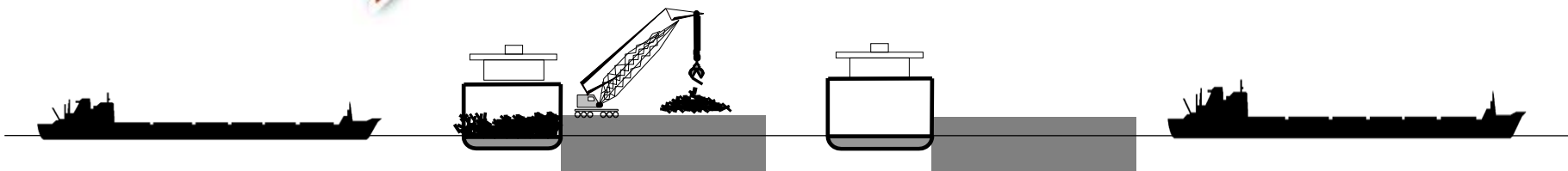
Our accumulated years of experiences has given us the understanding in simplifying the processes of agency service into 4 + 6 service principles.

Outer Red process cycle, four main Process of Ships Agency Services.

Inner Blue principles cycle, six principles of Ships Port Operations.

Arrival - Port Stay

Port Stay - Departure



PRODUCT/SERVICES

CHARTERING AGENT

As an exclusive broker to other charterers and vessel owners worldwide, we can meet our client's needs.

We will provide the best for your needs regardless of the complexity of your requirements. We have accumulated a great deal of experience within the company's history and can manage any quantity of different cargoes.

Whether you are looking to purchase a vessel or charter a vessel for haulage of petroleum, petroleum products, or/and general commodities, our team of experienced personnel will be readily available to assist you in meeting your vessel's needs. Vessel brokerage is just one area of our expertise that you can rely on.

Based on our skills & experience, we can guarantee that our client's needs will be met regardless of any complexity.





PRODUCT/SERVICES

BUNKERING SERVICE

As a safe, dependable, and efficient supplier of high-quality fuels, we offer excellent bunkering services at very competitive prices for large and small vessels.

The customer and operation services are managed by our team of well-qualified and experienced ongoing personnel working 24 hours a day, 7 days a week, 365 days a year, including weekends and public holidays. Detailed delivery procedures form is part of all contracts with our customers and will be processed and monitored. These are all outlined in our Bunker Delivery Protocol.

We use all our knowledge and experience in fuel delivery on board a vessel. Every order will be monitored by our operation staff from nomination to physical supply, day & night guaranteeing a fast and on-time delivery as agreed on in close liaison with your operation department and/or your port agent.

When doing business with **PT. COVANOVA MARINE SERVICES**, we promise the best service we can offer.

Our final target is to secure these key benefits for you:

- Competitive prices
- Reliable product quality and availability
- Negotiable payment terms
- Assured deliveries to specification
- Highest possible level of service
- Specialized market knowledge

SHIP-TO-SHIP TRANSFER SERVICE (STS)

Transferring petroleum products from one tanker to another (also known as STS) has gained popularity in Indonesia. The operations involving a mother tanker as temporary floating storage and a fleet feeder tanker are carried out in an area approved by the authority at sea. Petroleum products will be transported from the refinery, loaded onto the mother vessel then distributed by feeder tankers.

Ship-to-ship transfer service can be tailored to the exact requirements of the client. These may include the coordination and supervision of STS transfer operations on behalf of clients.

STS transfers can also be conducted on a rapid deployment basis in emergencies. All transfers are carried out in accordance with local, international, and industry guidelines. Transfers can take place between vessels of any size and a variety of cargoes can be transferred including crude oil, white and black products, LPG as well as bulk cargoes. This can be conducted either underway at sea or at anchor.

Each operation includes:

- The approach maneuvers
- Mooring
- Hose connection/ disconnection for liquid products
- Cargo transfer
- Unmooring

PT. COVANOVA MARINE SERVICES has a group of experts to handle the ship-to-ship transfer of bulk liquid and liquefied gas cargo between these specialized vessels.





PRODUCT/SERVICES

VESSEL LAY UP/OIL RIG SERVICES

The Laying-up of ships is one option available for ship owners to reduce transportation demand, increase capacity, and lowering freight and charters rates which become the major concern in the industry with our proper management and proper care during the lay-up operations

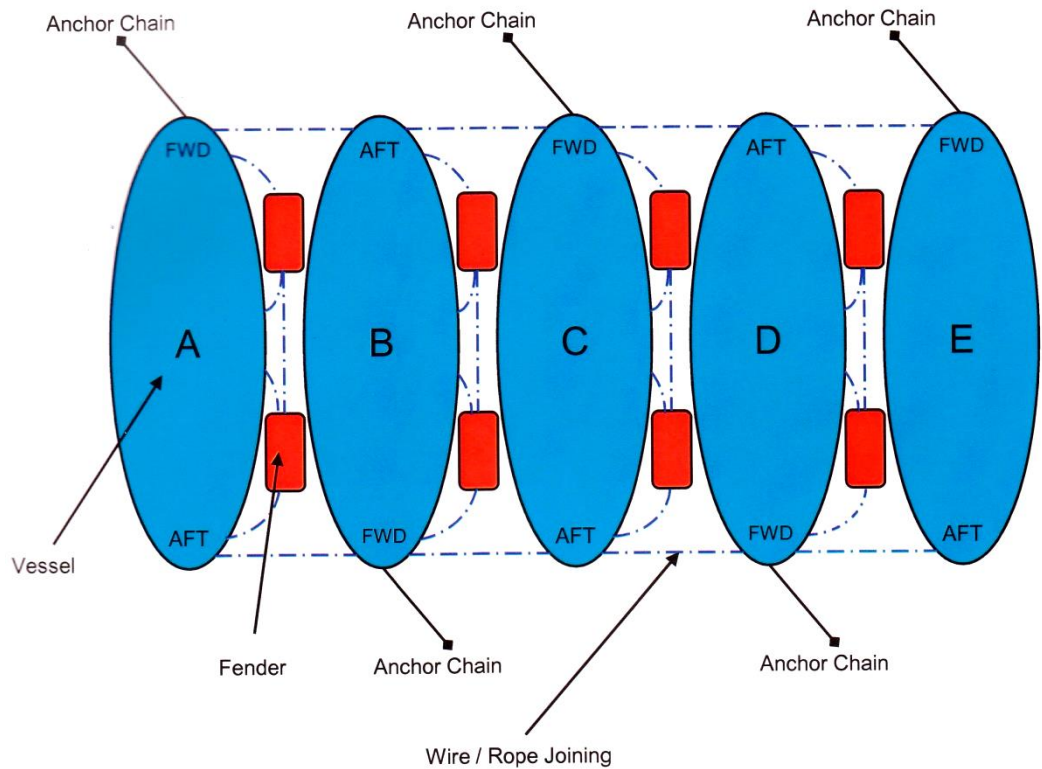
We offer a vast array of specialized response equipment and support from a dedicated team of logistics specialists.

Periodic inspections (daily, weekly, monthly) of the laid-up vessel consisting of visual inspection and periodic operation are carried out. These will ensure the continued preservation of the machinery according to standards and recommendations. All operations will be reported for further action.

The key benefits of lay-up services:

- Effective planning & management support
- Reduced manning costs during long lay-up periods
- Preventing long-term standstill damages
- Guaranteed protection for all the equipment to ensure the sustainability of the value

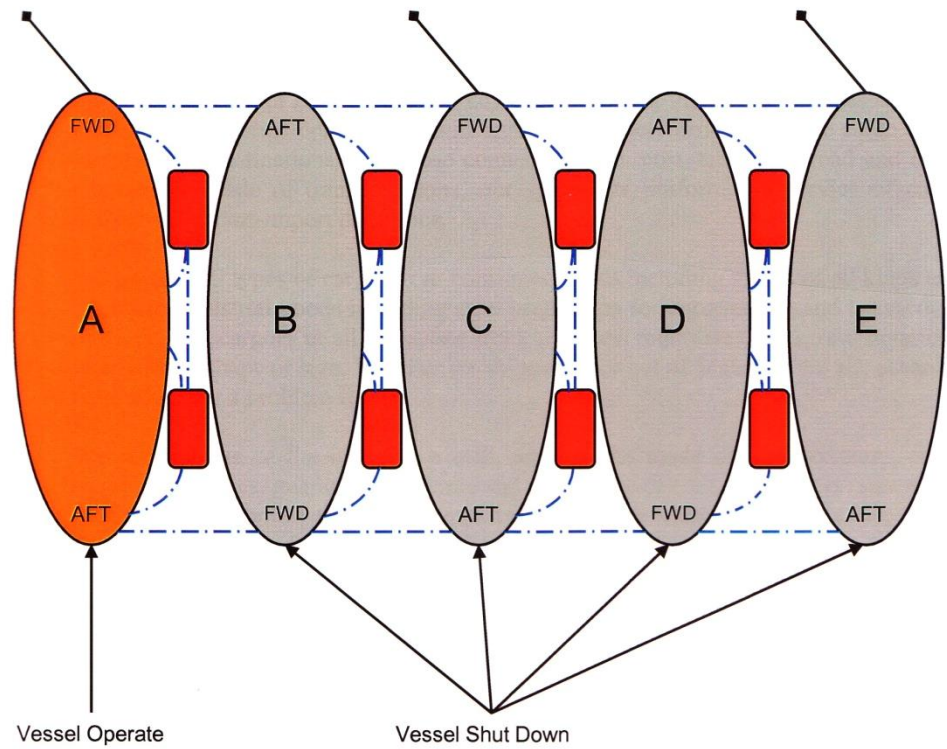
PT. COVANOVA MARINE SERVICES will ensure to provide the best lay-up services and maintenance according to the client's specific requirements.



LAID UP PLANNING – VESSEL DOUBLE BANKING

Vessels will be anchored and arranged in designated location areas

PRODUCT/SERVICES



Application Safe Manning with Supporting Services

5 vessels double banking - 10 persons / Crews Onboard

- Master
- 2nd Officers
- 2nd Engineer
- 3rd Engineer
- Cook
- 2 per – AB
- 2 per - Greaser

PRODUCT/SERVICES

INTERNATIONAL FREIGHT FORWARDING

We process all types of cargo, from consumer goods including grains of all kinds and grades to industrial goods including steel production for construction and heavy-duty units, general cargoes in all variations, coal, coke and their derivatives, raw sugar, etc, in any form, shape or size, whether it's shipped in or out of Indonesia.

We take charge of the cargo at a mill, arrange the mode of transportation, order transport facilities, guarantee the terms and conditions of contract delivery, secure the transportation, control the cargo's quality, and deliver the consignment to a temporary destination in relatively time-definite services.

Our clients will be supplied with cargo monitoring daily reports throughout of entire journey, which is the most significant feature of the forwarding service.

Our scope of International Freight Forwarding:

- Consolidation Services
- FCL/LCL
- Documentation and Handling
- Exhibition Freight Forwarding
- Project Cargo Handling / Heavy Lift Cargo
- Freight Management Services



CUSTOMS BROKERAGE

PRODUCT/SERVICES

Our personnel are well trained and backed with many years of experience to offer an efficient and effective solution. We understand the legal and regulatory import/export complexities and offer value-added customs-related services to move your shipments through customs quickly & smoothly. The convenience of the customers is taken care of by finalization of the proper documents, procedures, etc; and by saving the client from complex administrative procedures. Our services include:

- Customs Documentation – import & export
- Customs Clearance & Handling
- Examination of Handling
- Handling of Stuffing & de-Stuffing at ports
- ICD's and Customers' warehouse
- Pre-Arrival Processing & Monitoring
- Duty Refunds
- Drawback Claims
- Commodity Opinions and Rulings
- Import Permit Processing
- Logistics Consulting & Management
- Ship to Ship Permit





SHIP HUSBANDRY SERVICES

PRODUCT/SERVICES

Ship Chandlery – Our team is available to assist clients, from basic supply to all engineering needs. Deck Stores, Cabin Stores, Hard wares, Lubricants, Chemicals, Ship Chandler, or any spare parts, we offer very competitive pricing to cater to the needs of the shipping industry. Not only we can provide the usual technical and mechanical equipment and minor spare parts, but we can also provide a wide variety of fresh quality produce, meats, poultry, seafood, tropical flowers and plants, freshwater, bonded cigarettes, beers, liquors, office supplies, certain chemicals, cleaning materials, etc. In addition, bonded stores can be arranged, also available: All of the above can be delivered in both small and large quantities in a proper time frame both alongside the pier and/or shore.

Quality is our main concern and we will deliver only the best quality products and workforce to ensure we give our best to our clients. With **PT. COVANOVA MARINE SERVICES** We fully understand the sense of urgency present in the marine industry. As such, our professional services are available round the clock to fulfill the needs of ship owners and offshore operators – and at very competitive prices too. Our company ultimately aims to build a long-lasting partnership with our clients. We believe that our personalized service, together with our deep understanding of clients' needs, is the key to providing total customer satisfaction.

Crewing Matters – Sign On / Off, Working Permit for Seaman, Visa Application, etc.

Supply Ship Spare Part and Handling – The Ship's spares are delivered to the vessel accurately and efficiently. This service includes customs documentation, handling, transportation, delivery, and eventual storage.

Transportation Services – For sending and fetching on/off the crew, VIP / VVIP, Etc.

PRODUCT/SERVICES

CUSTOMIZED SOLUTION

PT. COVANOVA MARINE SERVICES recognizes that every client is unique and they also have their requirements and demands that may need to be fulfilled thus we will consult and provide a customized solution, complete with a needs analysis and detailed proposals tailored to meet your specific needs in terms of products, timelines, and destinations.

Other value-added services available include:

- Documentation preparation
- Inventory Management
- On-Time Scheduling
- High Volume Order Selection

Our people will work with you to ensure that you have an efficient and cost-effective system in place. We will help to analyze, identify areas for improvement and develop a solution that brings results.

Rest assured, regardless of the size of your company or project, you can count on us to provide a level of services that is second to none.

We can meet our client's individual needs as well as the market's future demands. Every move is planned and executed with high regard for safety and on-time delivery.



PASSANGERS/CRUISE SHIP

By handling passengers and international cruise ships, we have personnel who are supported by experience in the field of maritime, shipping maritime background expertise, and high dedication, so we can provide professional services with the highest efficiency at the lowest possible costs.

PRODUCT/SERVICES





CLIENT/PARTNERS

PT. COVANOVA MARINE SERVICES has those who are expert and experienced employees in finalizing proper documents such as customs clearance (import/export), procedures, etc., ship-to-ship transfers, oil company offshore and onshore, agency handling, stevedoring handling (loading/unloading) heavy lift and projects cargo, etc., the employees have been handling the work in several of the following companies:

- ❖ **MOBIL OIL INDONESIA INC. (MOI)**
- ❖ **EXXON MOBIL OIL (ExxonMobil) – NORTH ACEH**
- ❖ **PT. ARUN NGL CO – NORTH ACEH**
- ❖ **ASAM MERAH OIL – EAST ACEH**
- ❖ **PT. PUPUK ISKANDAR MUDA (PIM)**
- ❖ **PT. ASEAN ACEH FERTILIZER (AAF)**
- ❖ **PT. KERTAS KRAFT ACEH (KKA)**
- ❖ **POWER PLANT PROJECT FOR PLN – NORTH ACEH**
- ❖ **PT. TRUBA JURONG – NORTH ACEH**
- ❖ **PT. REKAYASA INDUSTRIES – NORTH ACEH**
- ❖ **PT. PURNA BINA INDONESIA – NORTH ACEH**
- ❖ **PT. TOYO KANETSU INDONESIA – NORTH ACEH**
- ❖ **JGC CORPORATION – NORTH ACEH**
- ❖ **CONOCO PHILLIPS**
- ❖ **SHIP TO SHIP – KARIMUN & BATAM ANCHORAGE**
- ❖ **SAIPEM INDONESIA KARIMUN YARD PROJECT (ENI)**
- ❖ **PT. PIACENTINI TURCHI INDONESIA**
- ❖ **PT. TAMBANG TIMAH TBK**
- ❖ **CRUISE SHIPS AGENCY**
- ❖ **PT. MAMMOET INDONESIA**
- ❖ **SHANGHAI ZHENHUA SHIPPING CO., LTD**
- ❖ **SINDO DAMAI (HK) LIMITED SINGAPORE**
- ❖ **PT. AMAN KASAN**
- ❖ **PT. PARNA RAYA**
- ❖ **PT. PETROKIMIA GRESIK**
- ❖ **DONATI SHIPPING CORPORATION HONGKONG**
- ❖ **PT. ARTHA SAMUDERA MANDIRI**
- ❖ **GEOMETRA INTERNATIONAL**
- ❖ **TIGER TRANS INTERNATIONAL PTE LTD SINGAPORE**
- ❖ **PT. DEWATA OCEAN**



CLIENT/PARTNERS

- ❖ *SEA HAWK FREIGHT PTE.LTD*
- ❖ *PT. WORLD WIDE EQUIPMENT*
- ❖ *TOLL LOGISTICS (ASIA) LIMITED*
- ❖ *PT. LESTARI ABADI SAKTI*
- ❖ *PT. KARIMUN MINING*
- ❖ *PT. CINTA TIN*
- ❖ *PT. TIMAH EKSPLOMIN*
- ❖ *PROSTAR MARINE SERVICE PTE LTD*
- ❖ *SHIPLOAD MARITIME PTE LTD*
- ❖ *GAC HUB AGENCY CENTRE*
- ❖ *PT. ANDHIKA GAC*
- ❖ *SHELL INT'L EASTERN TRADING CO (SIETCO)*
- ❖ *INTERORIENT MARINE SERVICES LIMITED*
- ❖ *PT. ARMADA BUMI PRATIWI LINES*
- ❖ *GEOMETRA SURVEYOR*
- ❖ *PT. CIPTA YAKIN HAN JAYA*
- ❖ *PT. BUDI JASA*
- ❖ *OIL TANKING INDONESIA*
- ❖ *PT. MULTI OCEAN SHIPYARD (MOS)*
- ❖ *PT. SARANA MARINDO*
- ❖ *PT. PETCH PHANG NGA*
- ❖ *PT. SUKSES OCEAN KHATULISTIWA*
- ❖ *PT. VITA BARUNA*
- ❖ *PT. ARTA NIAGA*
- ❖ *RHODES*
- ❖ *PT. NUGRAHA KARYA OSHINDAL (PLTU PROJECT)*
- ❖ *PT. MENARATAMA SAMUDERA INDAH*
- ❖ *PT. EQUATOR MARINDO*
- ❖ *PT. PUTRA UTAMA LINE*
- ❖ *PT. BIOPOLYTECH INNOVATION*
- ❖ *PT. ARMADA MARITIME OFFSHORE*
- ❖ *HARWIL PTE LTD*
- ❖ *PT. HOKARI LINEX PTAMA*

Ship-to-Ship Tanjung Balai Karimun

ACTIVITIES



Ship-to-Ship Tanjung Balai Karimun

ACTIVITIES



Ship-to-Ship Tanjung Balai Karimun



Ship-to-Ship Tanjung Balai Karimun

ACTIVITIES



Ship-to-Ship Tanjung Balai Karimun

ACTIVITIES



Ship-to-Ship Tanjung Balai Karimun Flashing / Unflashing Work Barge

ACTIVITIES



ACTIVITIES

Ship-to-Ship Tanjung Balai Karimun Flashing / Unflashing Work Barge



Ship-to-Ship Batu Ampar - Batam

ACTIVITIES



Ship-to-Ship Batu Ampar - Batam

ACTIVITIES



Ship-to-Ship Batu Ampar - Batam

ACTIVITIES



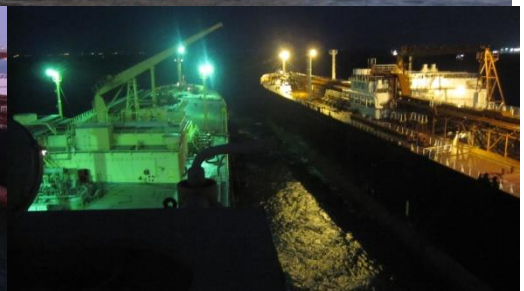
Ship-to-Ship Batu Ampar - Batam

ACTIVITIES



Ship-to-Ship Batu Ampar - Batam

ACTIVITIES



Ship-to-Ship Batu Ampar - Batam

ACTIVITIES



Ship-to-Ship Batu Ampar - Batam

ACTIVITIES



Tin Mining Ship Activity Tanjung Balai Karimun & Tanjung Batu - Kundur

ACTIVITIES



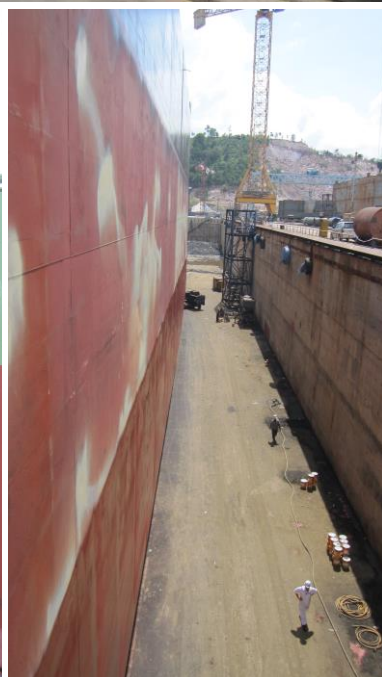
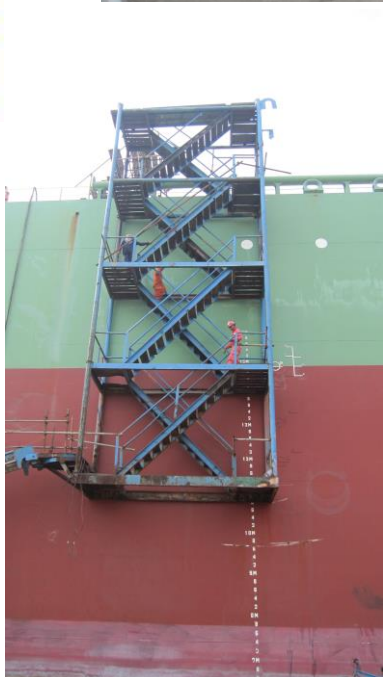
Tin Mining Ship Activity Tanjung Balai Karimun & Tanjung Batu - Kundur

ACTIVITIES



ACTIVITIES

Docking Activity at PT. ASL Batam



ACTIVITIES

Discharging Steel Pipes Saipem Port - Tg. Balai Karimun



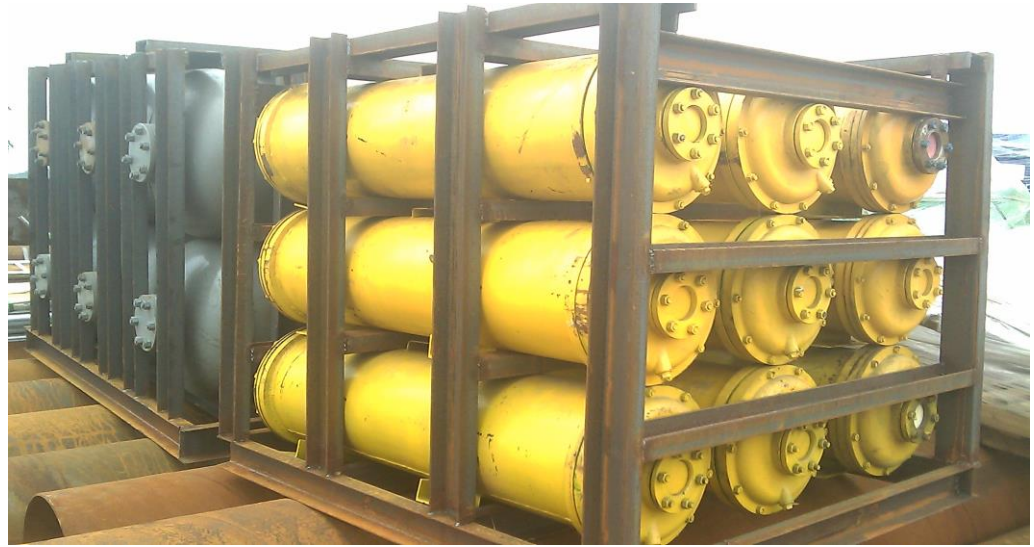
ACTIVITIES

Discharging Steel Pipes Saipem Port - Tg. Balai Karimun



Shipping Agent, Transporter and Forwarder in Tg. Batu Power Plant (PLTU)

ACTIVITIES



Discharging Project Cargo Saipem Port - Tg. Balai Karimun

ACTIVITIES



Discharging Project Cargo Saipem Port - Tg. Balai Karimun

ACTIVITIES





CONTACT US



PORT OPERATOR

PT. COVANOVA ABADI SHIPING

(Ship-to-Ship Transfer, Floating Storage, Shipping agencies, Stevedoring, Forwarding)

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E-mail : yanumars@covanova.co.id

"We are very pleased that you consider assigning our company become your partner according to our specializations above mention, also we are glad to support your business with whatever you need and ootherinformation".



NEWS

On this occasion, we would like to introduce the Karimun Transit Anchorage Area and other ports in Karimun, Nipah Transit Anchorage Area (NTAA/NITA), Batam Transit Anchorage Area, and other ports in Batam is located in a strategic place of International Shipping Route of Malacca strait and bordered with Singapore and Malaysia and also with growth center of Batam, Bintan, and Karimun, which location available for various activity for examples Ship-to-ship Transfer (STS), Floating Storage (FSU) for Crude Oil, Chemical, liquid, LPG, Bulk cargo, Bunkering. Other activities; Transit/Waiting Orders, Lay-Up, Floating Repair, Docking/Undocking, Cleaning, etc, as the permitted by Port Authority. It is also strategic for business maritime industries.

THE PROFILE OF MALACCA STRAIT:

- **± 900 km long.**
- **One of the busiest seaways in the world.**
- **± 200 ships transit each day.**
- **± 600 ships operate each day.**
- **90% of Japan's oil passes through.**
- **4 times increase in tankers from 1979 to 1997.**
- **Half of the world's oil passes through.**
- **A quarter of the world's commerce passes through.**
- **Tight waterways, the Malacca and Singapore Straits**
- **Are narrow and shallow at many points, Chokepoint straits.**
- **166.000 tons of Korean trade volume pass-through**
- **80% Imported oil from the Persian Gulf to Japan, China, and South Korea.**
- **± 11-million-barrel oil per day.**
- **Oil: 11 MMBD 2002 rising to 22 MMBD 2030**
- **Rising one-half to two-thirds of Asia's total oil consumption**
- **LNG: 29 BCM 2002 rising to 114 BCM 2030**
- **Another 114 BCM SE Asia through the South China Sea**